**UNIVERSAL BIOSENSORS, INC.**

**CURRENT AND DESIRED BOARD SKILLS MATRIX**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Board skills** | **Craig Coleman** | **Judith Smith** | **David Hoey** | **Graham McLean** | **John Sharman** | **Peter Mullin** |
| * Executive leadership and strategic thinking capabilities | X | X | X | X | X | X |
| * Medical device and technology industry – senior management experience both within Australia and internationally in large medical device companies |  |  | X | X | X |  |
| * Global experience – exposure to a range of political, cultural, regulatory and business environments | X | X | X | X | X | X |
| * Product development, commercialisation and financing experience | X |  | X | X | X | X |
| * Business development experience and contacts | X |  | X | X | X | X |
| * International partnering of medical device products |  |  | X | X | X |  |
| * Science, engineering and healthcare qualifications |  |  |  |  |  |  |
| * Sales and marketing management experience | X | X | X | X | X | X |
| * Small/mid cap company directorships | X | X | X | X | X | X |
| * Strong corporate governance experience | X | X | X | X | X | X |
| * Risk management | X | X |  | X | X | X |
| * Financial acumen | X | X | X | X | X | X |
| * Regulatory and pricing approval experience in major international markets |  |  |  | X | X | X |
| * Capital markets and capital raising | X | X | X |  | X | X |
| * International M&A experience | X |  | X | X | X | X |
| * SEC compliance and US listing experience |  |  | X | X | X |  |